



### Eugen Schmidt GmbH Halver

A small company – typical for our region – with tool-shop manufacturing hardwarestore accessories. Bad economic situation.

1983 The company becomes an extended workbench of Werner Turck GmbH and from now on produces plastic housings and overmolded connectors for automation industry.

Employees	6
Suppliers	15
Customers	80
Office space [sq.m.]	20
Warehouse [sq.m.]	20
Production [sq.m.]	200

### **ESCHA Bauelemente GmbH**

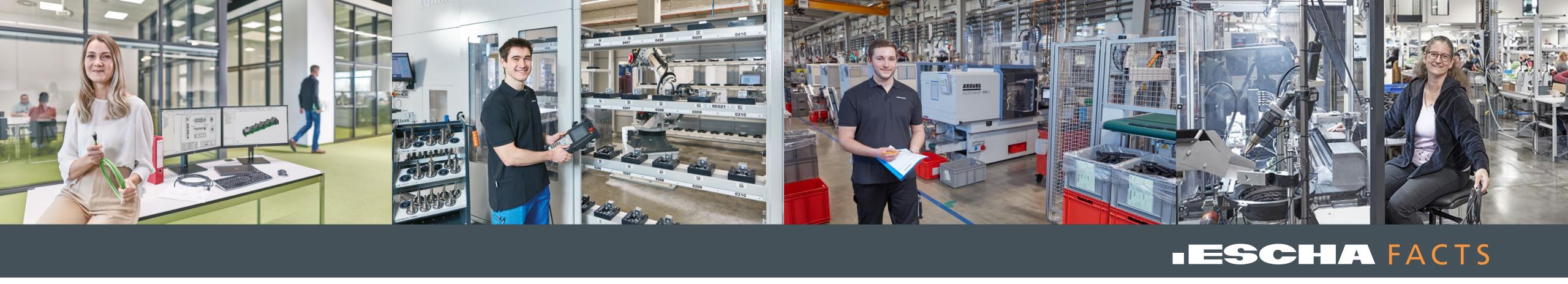
- 1986 25 employees move into a new building in Halver: 4,900 sq.m. of office-, warehouse- and production space.
- The new millennium big changes 2000 for the company:
  - new management
  - new building
  - development of own productand marketing strategy
- 2014 Foundation and launch of ESCHA Shanghai

any is renamed.

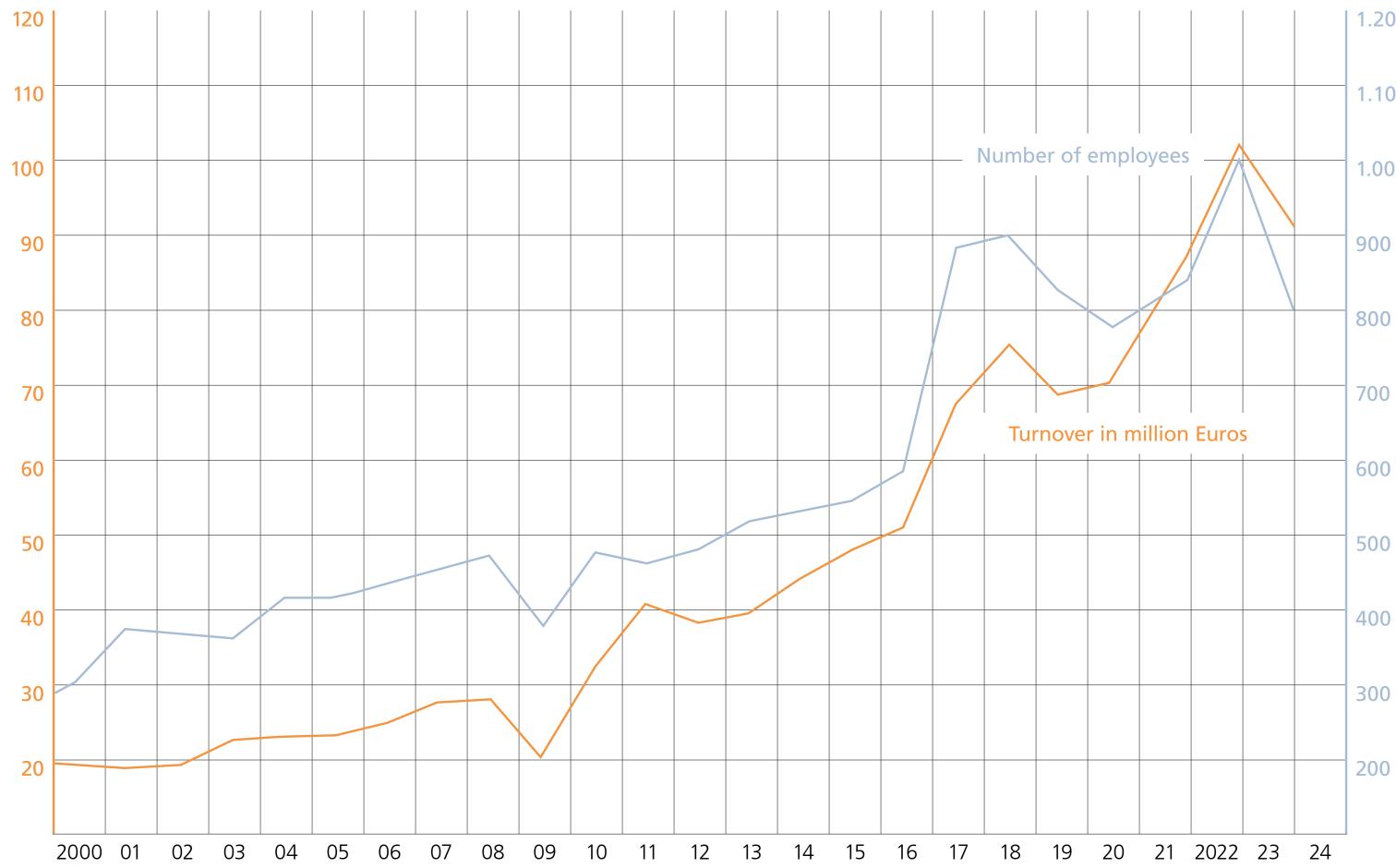
## ESCHA GmbH & Co. KG | ESCHA Group

- The company is renamed. 2016 A new production- and logistics hub is being built to take account of the strong growth.
- Next to typical industry connectors, 2024 the portfolio consists of customerspecific connectivity and harnesses.

Employees (worldwide)	800
Suppliers	710
Customers	2,180
Office space [sq.m.]	5,325
Warehouse [sq. m.]	5,258
Production [sq.m.]	13,125



We are an owner-run family business		
Business figures 2023		
Employees worldwide	800	
Consolidated turnover [€]	91 Mill.	
EMEA	82 %	
AMER	5%	
APAC	13 %	
Standard products	30%	
Customer-specific products	70 %	



### 1.200

1.100

### 1.000

# 800



### We manufacture connectors

that meet the most diverse requirements of various industries and withstand the rigid conditions of industrial use.

Safe signal transmission despite dust and humidity, high-pressure- or steam-jet cleaning. For industrial use, vehicle construction or food processing.

Uninterrupted signal transmission and a long life-span despite high mechanical stresses like vibration, shock, torsion and drag-chain.

Connectors for all temperatures and climates: durable signal- and power transmission for trains in Siberia or Africa, for wind turbines off shore or in the desert.

Power supply via the M12 interface up to 630Vac/12A or 63Vbc/16A.

Continuously rising data rates in high-performance networks demand M12-connectors directly from the high-frequency lab. Our products meet the requirements of tomorrow.

• SPE connectors - Single Pair Ethernet, key technology for Industry 4.0 and IoT.



### Specialized in connectivity

we focus on customer-specific modifications and developments based on our standard portfolio.

Everything for the customer request, from Data exchange up to delivery logistics.

## **IESCHACOMPLETE**

• We process 5 million meters of cable a year and mold connectors to 678 different cable qualities for various demands and applications.

Cutting, crimping, soldering, molding, overmolding, potting, checking, printing, lasering: 4.5 million connectors with cable, 1 million receptacles, 32 million molded parts and 0.5 million junctions and housings per year.

 Customer-specific modifications of our standard product portfolio, B-side assemblies and highly complex harnesses with molded connectors make most of the sales.

40 toolmakers and -designers work in our highly equipped tool-shop: from seamless CAD/CAM, fully automatic milling and eroding.

We give everything to develop customer-specific housing solutions: experience, manpower and equipment; design, tool-shop, test-lab, manufacturing, logistics.

ESCHA has an in-house customs and is AEO and REX approved. Being a »Known Consignor « means air freight can take off directly.



### We are represented in 37 countries

to be close to our customers and to respond quickly to their needs.

In terms of sales, we work together with strong partners - locals who are very familiar with their home markets.

Cables are heavy, sea freight take a long time and air freight is expensive. We produce on three continents. Standardized product quality from the item number to the packaging instructions.

### ESCHA WORLDWIDE





# BESCHA SPECIALIST IN CONNECTIVITY.

